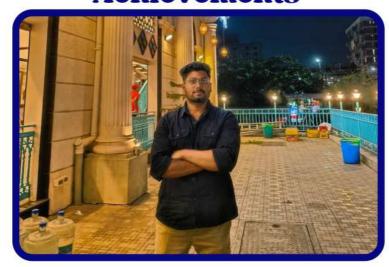# Alumni Spotlight: Inspiring Journeys & Achievements

Abhisek Nayak
Key Account Officer, Transport Corporation of India Ltd.
Alumnus, MBA (Finance & Marketing), 2022

I am Abhisek Nayak, a proud alumnus of the MBA (Finance & Marketing) Class of 2022. My time at GIFT was a transformative journey that not only strengthened my academic foundation but also instilled in me the strategic mindset and leadership acumen essential for the corporate world.

GIFT provided an ecosystem that fostered both intellectual rigor and holistic development. The dynamic curriculum, coupled with industry-oriented training, financial modeling workshops, and real-time case studies, offered invaluable insights into market dynamics and corporate decision-making. Additionally, active participation in event management, marketing simulations, and financial strategy projects enriched my analytical and problem-solving abilities.

Beyond academics, engaging in industrial visits, leadership conclaves, and cross-functional collaborations helped bridge the gap between theoretical frameworks and their real-world applications. These experiences, alongside the unwavering mentorship of esteemed faculty, refined my strategic thinking, negotiation skills, and stakeholder management expertise—all critical competencies in today's fast-evolving business landscape.

Currently, as a Key Account Officer at Transport Corporation of India Ltd., I navigate complex client portfolios, optimize financial strategies, and drive business growth—leveraging the principles and insights honed during my MBA journey. The values of resilience, adaptability, and ethical leadership, deeply embedded during my time at GIFT, continue to guide my professional endeavors.

I am profoundly grateful to my alma mater for shaping my career trajectory and fostering the mindset needed to excel in the corporate world. To aspiring professionals, I encourage you to embrace every learning opportunity, challenge conventions, and cultivate a vision that extends beyond the classroom.